




**UNIVERSIDADE DE SÃO PAULO**  
**Instituto de Química de São Carlos - IQSC**  
Grupo de Química Medicinal e Biológica do IQSC/USP  
NEQUIMED/IQSC/USP. Email: nequimed@usp.br



**Disciplina SQM5811**

**A Química Medicinal e o Planejamento de Fármacos**

*Carlos Montanari*  
*Carlos.Montanari@usp.br*



Sigla: SQM5811 - 5

**Medicinal Chemistry and Drug Design**

Período: 19/08/2020 a 01/12/2020 (15 semanas)

Quarta-feira: 15:00 às 18:00  
[meet.google.com/kxv-ohem-wnj](https://meet.google.com/kxv-ohem-wnj)



## Método de Aula Durante a Pandemia COVID-19

- a) Plataforma e/ou ferramentas de software a serem utilizadas  
Google Meet (kxv-ohem-wnj)
- b) Método  
Videoaulas
- c) Descrição geral das atividades
  - (i) Apresentação das videoaulas com conteúdo em powerpoint;
  - (ii) oferecimento de artigos científicos relacionados aos tópicos;
  - (iii) discussão sobre os tópicos abordados com base nos artigos;
  - (iv) aprendizado baseado em problemas via bancos de dados online;
  - (v) avaliação via apresentação de seminário dirigido (individual) e elaboração de um projeto virtual de planejamento molecular (em duplas, quádruplas e consensual).

Referências

Cap.1 Descoberta de Fármacos

Cap.2 O paradigma atual da MedChem

Cap.3 Desenvolvimento de Fármacos

Cap.4 Fármacos quirais

Cap.5 Forças intermoleculares

Cap.7 Propriedades físico-químicas

Cap.8 Estratégias do planejamento

Cap.9 Triagem Virtual

Cap.10 Planejamento baseado no ligante

Cap.14 Planejamento de inibidores enzimáticos

Cap.15 Propriedades farmacocinéticas

Cap.19 MedChem e biologia de sistemas



...doing  
science  
for better  
health!



JOURNAL OF  
NATURAL  
PRODUCTS

This is an open access article published under an ACS AuthorChoice License, which permits copying and redistribution of the article or any adaptations for non-commercial purposes.



pubs.acs.org/jnp

Review

## Natural Products as Sources of New Drugs over the Nearly Four Decades from 01/1981 to 09/2019

David J. Newman\* and Gordon M. Cragg

Cite This: *J. Nat. Prod.* 2020, 83, 770–803

Read Online

ACCESS |

Metrics & More

Article Recommendations

Supporting Information

**ABSTRACT:** This review is an updated and expanded version of the five prior reviews that were published in this journal in 1997, 2001, 2007, 2012, and 2016. For all approved therapeutic agents, the time frame has been extended to cover the almost 39 years from the first of January 1981 to the 30th of September 2019 for all diseases worldwide and from ~1946 (earliest to far identified) to the 30th of September 2019 for all approved antitumor drugs worldwide. As in earlier reviews, only the first approval of any drug is counted, irrespective of how many "biosimilars" or added approvals were subsequently identified. As in the 2012 and 2016 reviews, we have continued to utilize our secondary subdivision of a "natural product mimic", or "NM", to join the original primary divisions, and the designation "natural product botanical", or "NB", to cover those botanical "defined mixtures" now recognized as drug entities by the FDA (and similar organizations). From the data presented in this review, the utilization of natural products and/or synthetic variations using their novel structures, in order to discover and develop the final drug entity, is still alive and well. For example, in the area of cancer, over the time frame from 1946 to 1980, of the 75 small molecules, 40, or 53.3%, are N or ND. In the 1981 to date time frame the equivalent figures for the N\* compounds of the 185 small molecules are 62, or 33.5%, though to these can be added the 58 S\* and S\*/NM6, bringing the figure to 64.9%. In other areas, the influence of natural product structures is quite marked with, as expected from prior information, the anti-infective area being dependent on natural products and their structures, though as can be seen in the review there are still disease areas (shown in Table 2) for which there are no drugs derived from natural products. Although combinatorial chemistry techniques have succeeded as methods of optimizing structures and have been used very successfully in the optimization of many recently approved agents, we are still able to identify only two *de novo* combinatorial compounds (one of which is a little speculative) approved as drugs in this 39-year time frame, though there is also one drug that was developed using the "fragment-binding methodology" and approved in 2012. We have also added a discussion of candidate drug entities currently in clinical trials as "warheads" and some very interesting preliminary reports on sources of novel antibiotics from Nature due to the absolute requirement for new agents to combat plasmid-borne resistance genes now in the general populace. We continue to draw the attention of readers to the recognition that a significant number of natural product drugs/leads are actually produced by microbes and/or microbial interactions with the "host from whence it was isolated", thus we consider that this area of natural product research should be expanded significantly.

Downloaded at UNIV OF SAO PAULO on August 19, 2020 at 14:27:17 (UTC).  
See <https://pubs.acs.org/manuscriptgenerator> for options to share in September when published articles.

...doing  
science  
for better  
health!



Journal of Natural Products

pubs.acs.org/jnp

Review

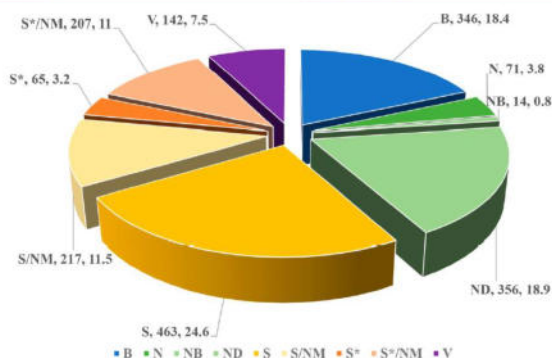


Figure 1. All new approved drugs 01JAN81 to 30SEP19;  $n = 1881$ .

Table 1. Codes Used in Analyses

code	brief definition/year
B	biological macromolecule, 1997
N	unaltered natural product, 1997
NB	botanical drug (defined mixture), 2012
ND	natural product derivative, 1997
S	synthetic drug, 1997
S*	synthetic drug (NP pharmacophore), 1997
V	vaccine, 2003
/NM	mimic of natural product, 2003

...doing  
science  
for better  
health!



## Summary

1. Fundamentals of drug design & discovery
2. Molecular structure
3. Properties of chemical substances
4. Drug properties
5. The planned genesis of drugs
6. Molecular design strategies
7. Biochemical and biological targets
8. The pharmaceutical, pharmacodynamics and pharmacokinetic phases
9. Drug repurposing
10. Gene-disease-drug interrelationship

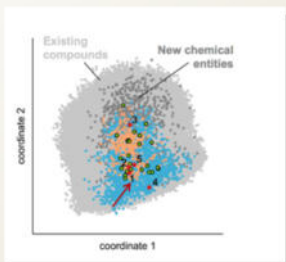
...doing  
science  
for better  
health!



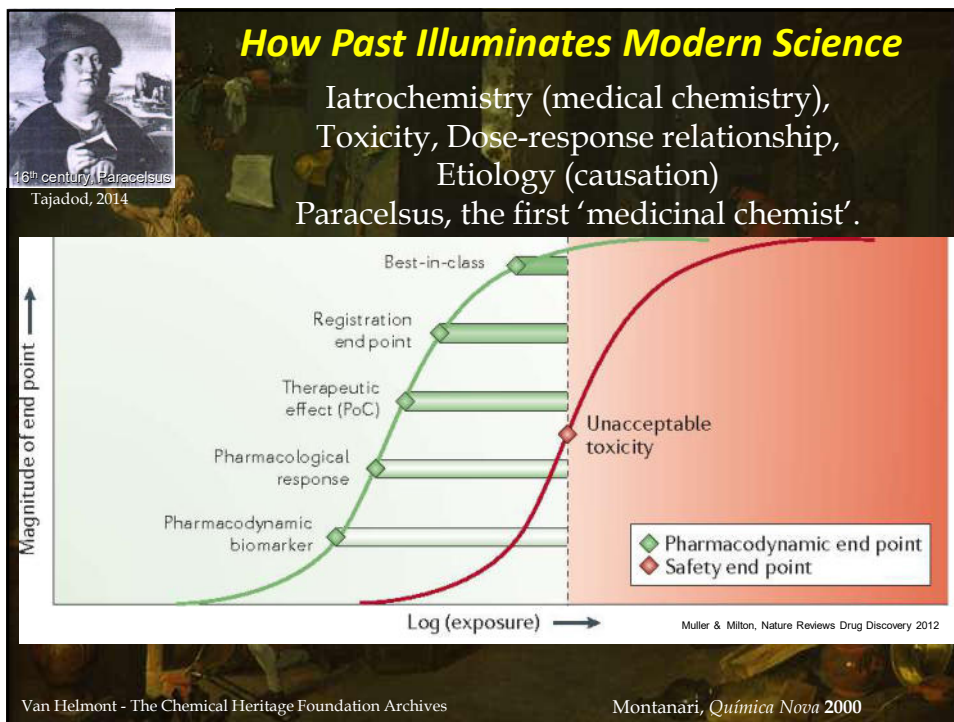
## 1. Fundamentals of drug design & discovery

*A Philosophical Provocation*

Do not be afraid of the epistemological pluralism of chemistry







**Salicylates,  
a Landmark in the History of  
Medical Therapy 3,000+ Years Later!**

Sneider, 2000

Hippocrates 400 B.C. E.

Dioscorides 50-70 C.E.

Galen 170 C.E.

Avicenna 980-1037 C.E.

The Revd EDWARD STONE 1700-1766  
Discovered the active ingredients in willow bark from 1747-1766

Edward Stone (Philosophical Transactions (RS), 1763)

In 1897, in two weeks, Hoffmann - Bayer, synthesized aspirin and heroin.  
Only in the 1970s that scientists cracked aspirin MoA

Salicin

Hydrolysis

D-Glucose + OH

Salicylic Acid

Absorption Oxidation

Salicyl Alcohol

Raffaele Piria, 1838

Salicylic acid

Acetic anhydride

Aspirin

Vane, *J Physiol Pharmacol.* 2000  
(Prostaglandins and related biologically active substances)

**MOLECULES THAT CHANGED THE WORLD** K. C. NICOLAOU • T. MONTAGNON

Gertrude Elion

George Hitchings

Small Molecule Drugs

Montanari e Bolzani, *Química Nova* 2001

Sir James Black

...doing science for better health!

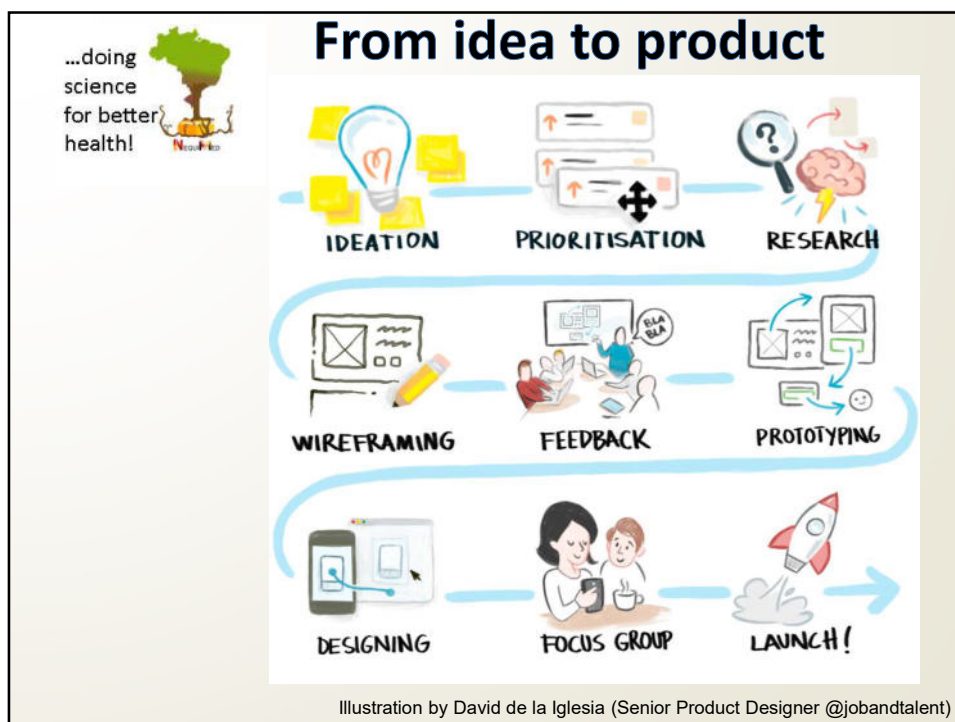
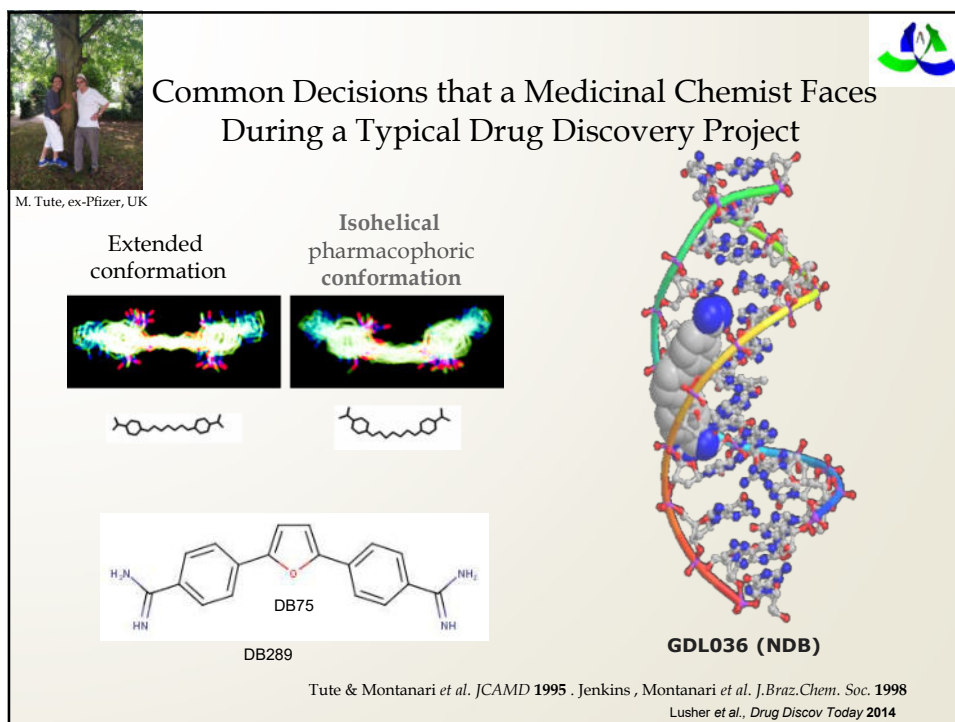
Barnett Rosenberg

$$\begin{array}{c} \text{Cl} \diagup \text{Pt} \diagdown \text{NH}_3 \\ \text{Cl} \diagdown \text{Pt} \diagup \text{NH}_3 \end{array}$$

Cisplatin, "The drug that changed cancer treatment"

8





...doing  
science  
for better  
health!



## Entrepreneurship Can Be Learned



Mike Peña, Stanford University

...doing  
science  
for better  
health!



## Entrepreneurship Can Be Learned...

1. a personal passion to solve a problem
2. a vision for what's innovative  
the skills to build a product or service, and a business around it
3. the tenacity to constantly seek feedback, iterate and pivot
4. the ability to empathize with and inspire those around you.

Mike Peña, Stanford University

...doing  
science  
for better  
health!



But,

**“The overall process from idea to product can therefore take from 9 to 16+ years to complete. Furthermore, historically only one in 20 compounds that start the development process ever become marketed drugs.**

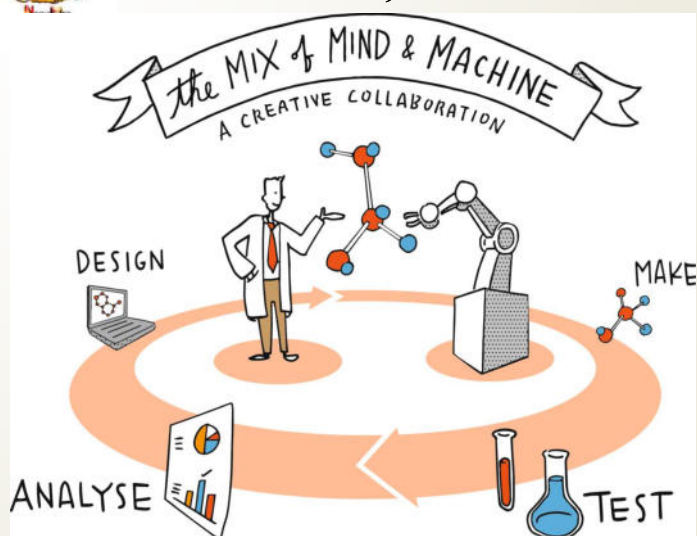
**This is not an enterprise for people with a low tolerance for failure or for those who need immediate gratification.”**

**LAMATTINA, J. L. Drug truths - Dispelling the Myths About Pharma R&D. New Jersey: Wiley, 2009. p. 24-25.**

...doing  
science  
for better  
health!



So, what?

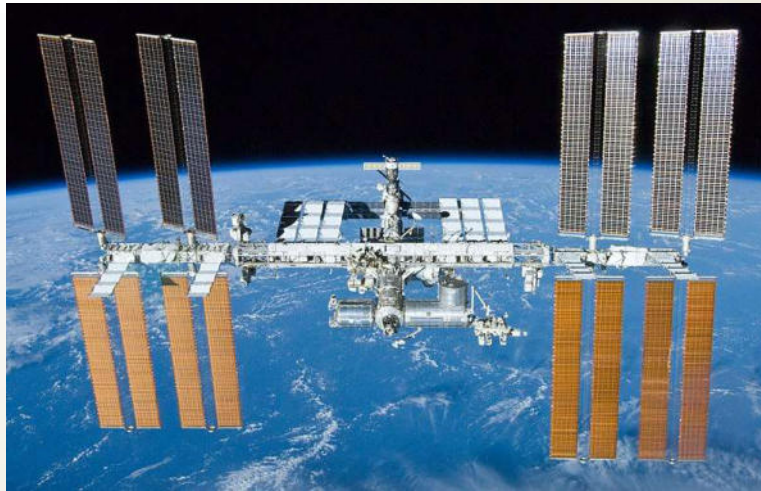


Schneider et al. Nature Reviews Drug Discovery (2019)

...doing  
science  
for better  
health!



## Deterministic Building of the International Space Station (ISS)

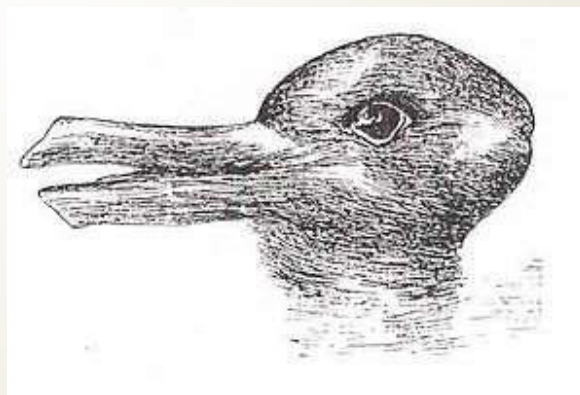


By NASA/Crew of STS-132 - <http://spaceflight.nasa.gov/gallery/images/shuttle/sts-132/hires/s132e012208.jpg> (<http://spaceflight.nasa.gov/gallery/images/shuttle/sts-132/html/s132e012208.html>), Public Domain, <https://commons.wikimedia.org/w/index.php?curid=10561008>

...doing  
science  
for better  
health!



## Probabilistic Process of Biol MedChem and the optical illusion of the duck-rabbit



Por Thomas Kuhn

...doing science for better health!

## Combinatorial paradigm

# The Chemical Universe at CAS:

## CAS:

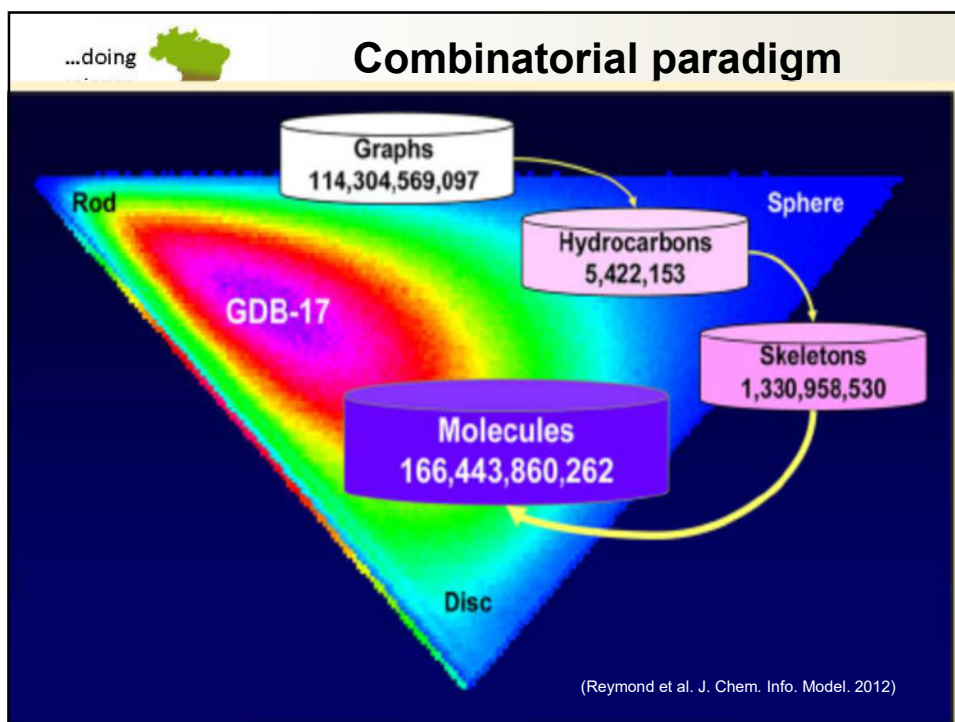
### > 165.10<sup>6</sup>

All living organisms: CHONPS 99%+  
How many substances can be synthesized?

(Kihlberg et al. J. Med. Chem. 2016 )

## ??? CHEMICAL SUBSTANCES

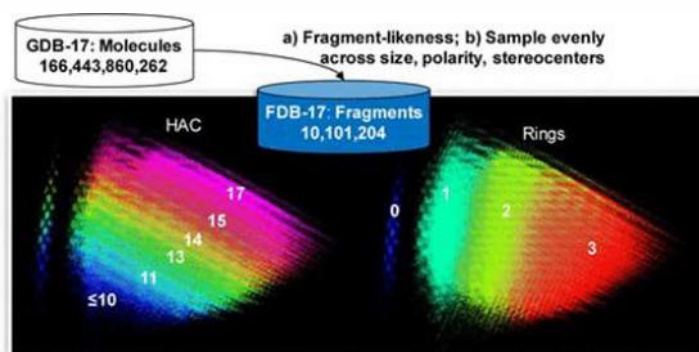
## C. H. O. N. P. S and MM < ??? Da







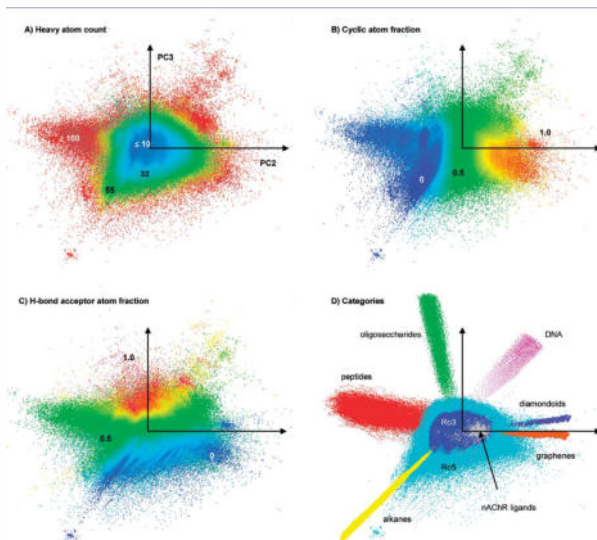
## Tamanho do Banco de Dados: Aberto a nossa imaginação



Reymond, *Acc. Chem. Res.* 2015



## Classification



Reymond, *Acc. Chem. Res.* 2015

# The Universal Chemical Space

HOW MANY CHEMICALS OUT THERE?

C, H, O, N, P, S and MM < 500 Da

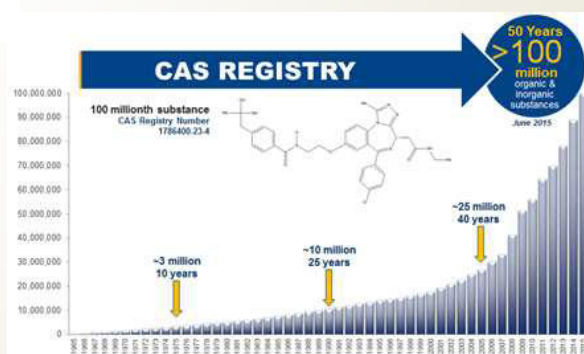
$10^{21}$  DRUG-LIKE MOLECULES  
OR  
A SILLY NUMBER ( $10^{60}$ )?

Rosette Nebula: 10,000 stars like our Sun

...doing  
science  
for better  
health!



Data continue to grow...



CAS REGISTRY® contains more than **165 million unique organic** and inorganic chemical substances, such as alloys, coordination compounds, minerals, mixtures, polymers and salts, and more than **68 million** biosequences

...doing  
science  
for better  
health!



## Our Imagination is now Open to the Medical Periodic Table

Barry & Sadler, *Chem. Commun.*, 2013

White: known to be essential in man  
Blue background: found in the structures of known drugs



Chem Soc Rev

REVIEW ARTICLE

ROYAL SOCIETY  
OF CHEMISTRY

View Article Online  
View Journal | View Issue

Check for updates

Cite this: *Chem. Soc. Rev.*, 2020,  
49, 5525

### QSAR without borders

Eugene N. Muratov,<sup>1,2,3,4,5</sup> Jürgen Bajorath,<sup>6,7</sup> Robert P. Sheridan,<sup>8,9</sup>  
Igor V. Tetko,<sup>10,11</sup> Dmitry Filimonov,<sup>12</sup> Vladimir Porokhov,<sup>13</sup> Tudor I. Oprea,<sup>14,15</sup>  
Igor I. Baskin,<sup>16,17</sup> Alexandre Varnek,<sup>18</sup> Adrian Rottberg,<sup>19</sup> Olexandr Isayev,<sup>20,21</sup>  
Stefano Curtaloto,<sup>22</sup> Denis Fourches,<sup>23</sup> Yoram Cohen,<sup>24</sup> Alan Aspuru-Guzik,<sup>25</sup>  
David A. Winkler,<sup>26,27</sup> Dimitris Agrafiotis,<sup>28,29</sup> Artem Cherkasov,<sup>30,31</sup> and  
Alexander Tropsha<sup>32,33</sup>

Prediction of chemical bioactivity and physical properties has been one of the most important applications of statistical and more recently, machine learning and artificial intelligence methods in chemical sciences. This field of research, broadly known as quantitative structure–activity relationships (QSAR) modeling, has developed many important algorithms and has found a broad range of applications in physical organic and medicinal chemistry in the past 55+ years. This Perspective summarizes recent technological advances in QSAR modeling but it also highlights the applicability of algorithms, modeling methods, and validation practices developed in QSAR to a wide range of research areas outside of traditional QSAR boundaries including synthesis planning, nanotechnology, materials science, biomaterials, and clinical informatics. As modern research methods generate rapidly increasing amounts of data, the knowledge of robust data-driven modeling methods professed within the QSAR field can become essential for scientists working both within and outside of chemical research. We hope that this contribution highlighting the generalizable components of QSAR modeling will serve to address this challenge.

Received 7th February 2020

DOI: 10.1039/c9cs00098a

rsc.li/chem-soc-rev

### Introduction

linear or non-linear relationships between values of chemical descriptors computed from molecular structure and experi-

Review Article Published on 01 May 2020. Downloaded on 9/2/2020 4:51:27 PM.  
This article is licensed under a Creative Commons Attribution-NonCommercial 3.0 Unported Licence.



...doing  
science  
for better  
health!



## Drug design/discovery endeavor is...

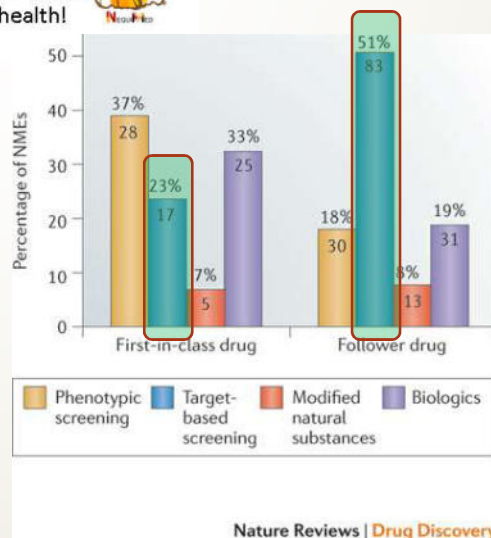


to search the needle in a haystack!

...doing  
science  
for better  
health!



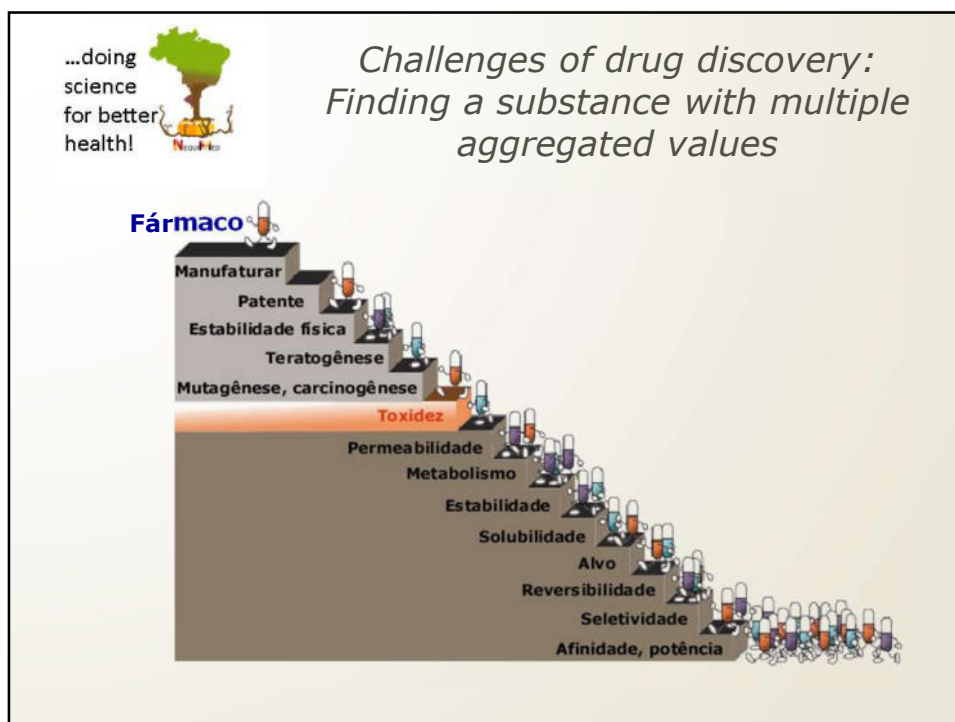
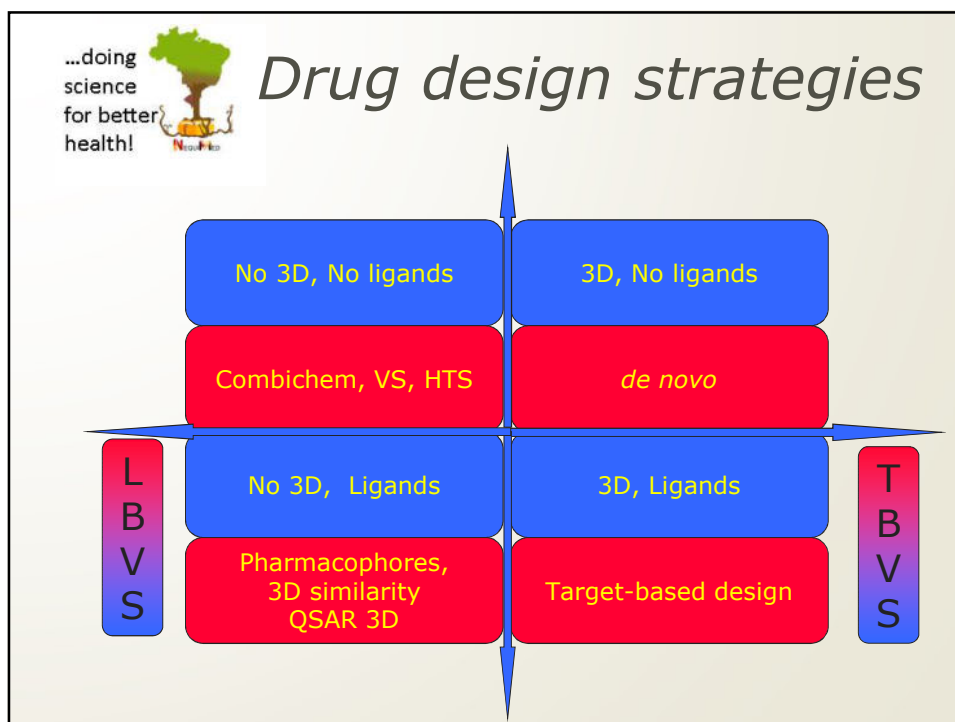
## How to discover a new drug?



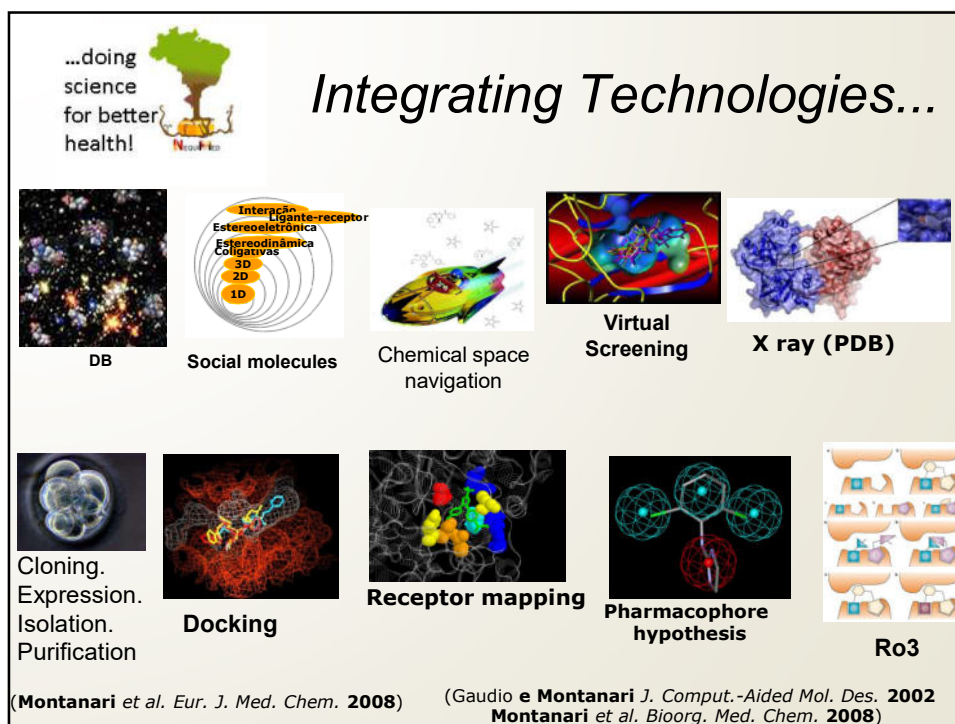
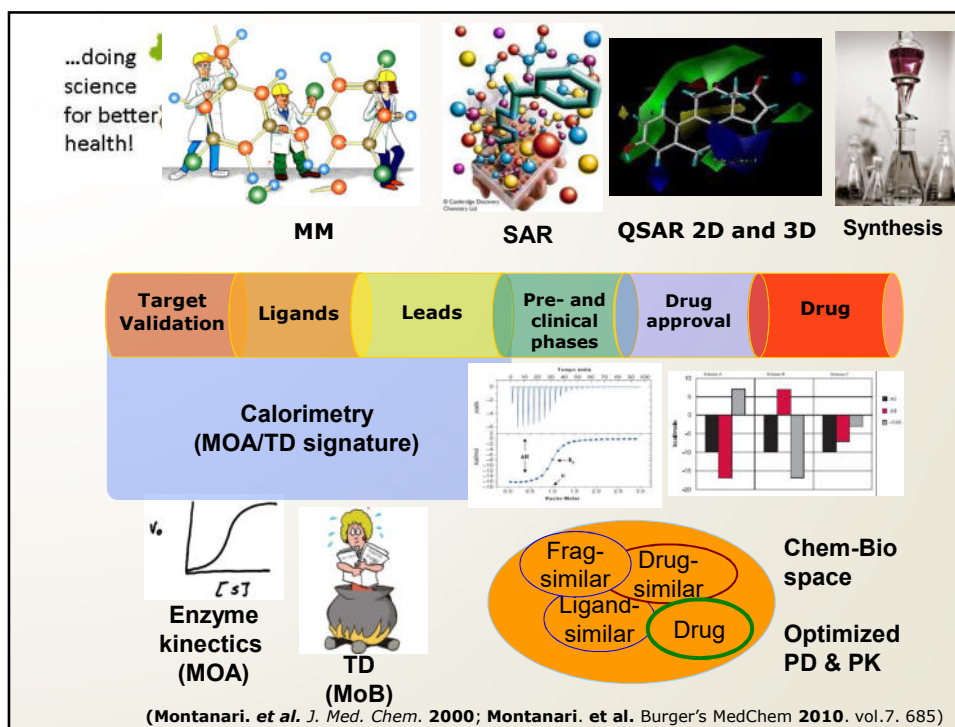
Sir James Black

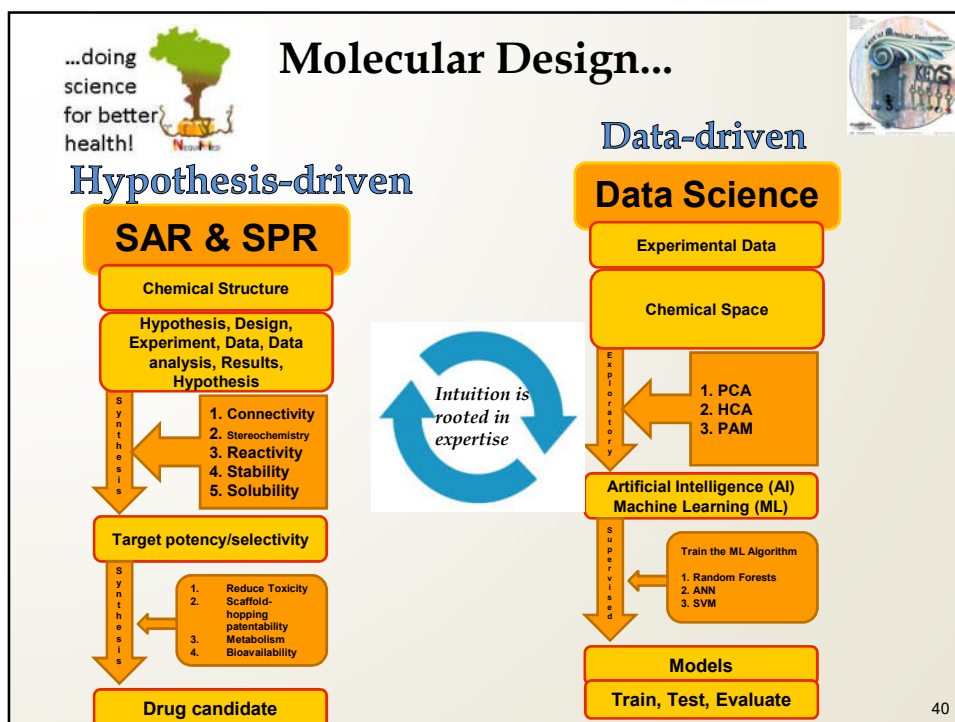
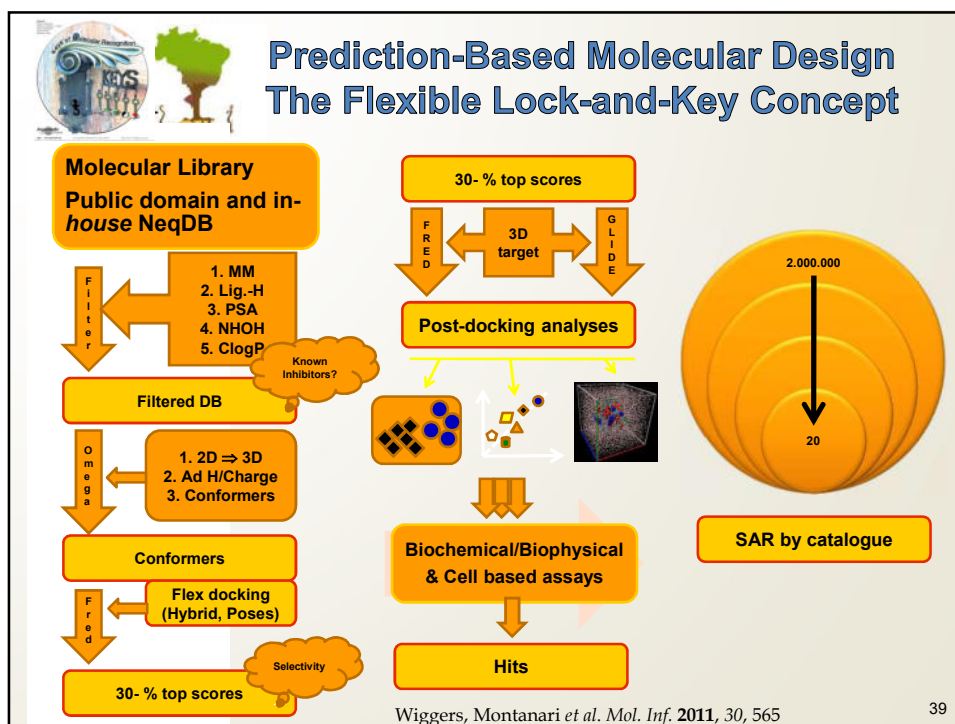
'the most fruitful basis for the  
discovery of a new drug is to  
start with an old drug'

(Swinney & Anthony. NAT. REV. DRUG DISCOV. 2011)





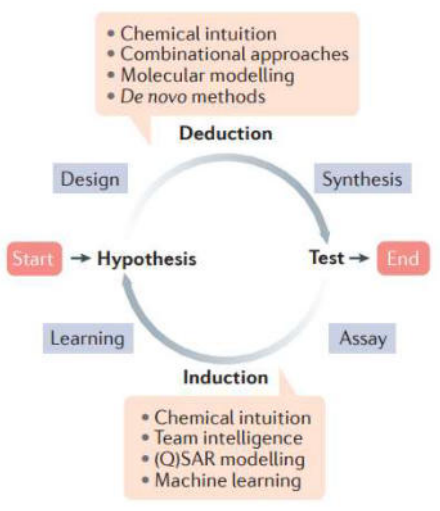




...doing  
science  
for better  
health!



## The Scientific Knowledge and Science4.0



Schneider, *Nature Rev. Drug Discov.* 2017

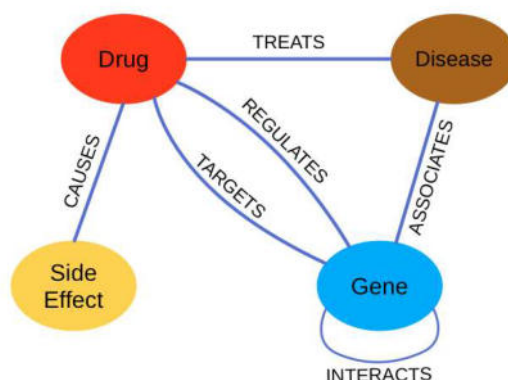
41

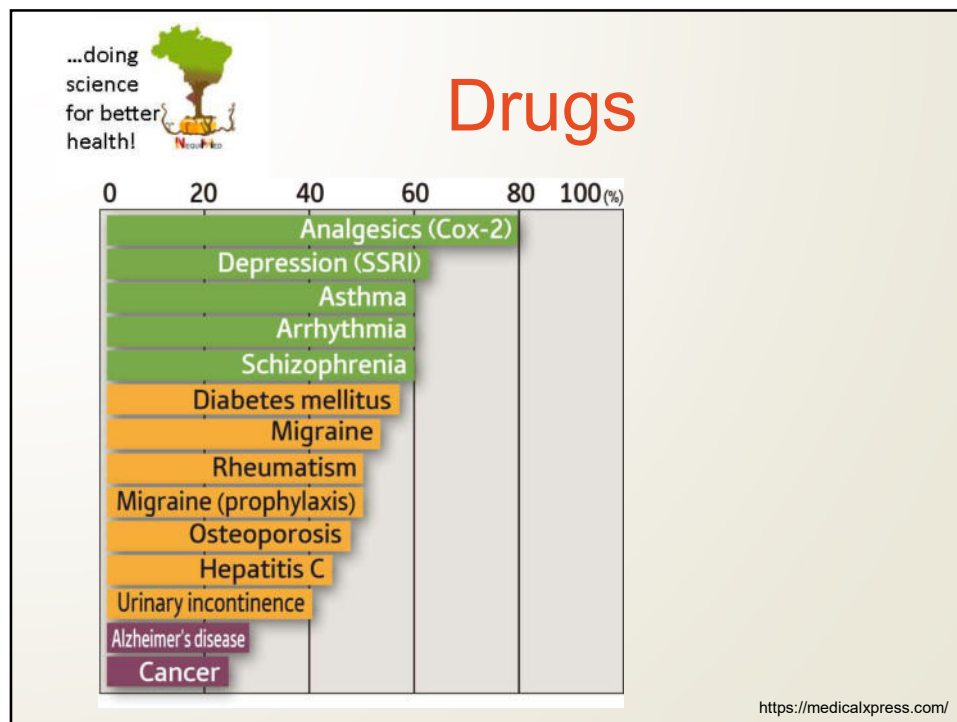
...doing  
science  
for better  
health!



## Drugs, genes, diseases

Model / Schema / Metagraph  
(Subnetwork for GraphGist)





## A little bit of history<sup>+</sup>

The most promiscuous drug in the history of the pharmaceutical industry?

### Uses of Aspirin

- As analgesic (300 to 600 mg during 6 to 8 h) for headache, backache, pulled muscle, toothache, neuralgias.
- As antipyretic in fever of any origin in the same doses as for analgesia. However, *paracetamol and metamizole are safer*, and generally preferred.
- Acute rheumatic fever. *Aspirin is the first drug of choice. Other drugs substitute Aspirin only when it fails or in severe cases.* Antirheumatic doses are 75 to 100 mg/kg/24 h (resp. 4–6 g daily) in the first weeks.
- Rheumatoid arthritis. Aspirin a dose of 3 to 5 g/24 h *after meal* is effective in most cases. Since large doses of Aspirin are poorly tolerated for a long time, the new NSAIDs (diclofenac, ibuprofen, etc.) in depot form are preferred.

20

Waheed, Nonsteroidal anti inflammatory drugs (NSAIDs), 2014



## A little bit of history<sup>+</sup>

The most promiscuous drug in the history of the pharmaceutical industry?



<https://vkool.com/uses-for-aspirin/>

...doing  
science  
for better  
health!







A little bit of history<sup>+</sup>

**DRUGBANK**

Aspirin

**IDENTIFICATION**

Name	Accession Number
Acetylsalicylic acid	DB00945

**Description**

Also known as aspirin, acetylsalicylic acid (ASA) is a commonly used drug for the treatment of pain and fever due to various causes. Acetylsalicylic acid has both anti-inflammatory and antipyretic effects. This drug also inhibits platelet aggregation and is used in the prevention of blood clots stroke, and myocardial infarction (MI) <sup>[1]</sup>.

Interestingly, the results of various studies have demonstrated that long-term use of acetylsalicylic acid may decrease the risk of various cancers, including colorectal, esophageal, breast, lung, prostate, liver and skin cancer <sup>[2]</sup>. Aspirin is classified as a non-selective cyclooxygenase (COX) inhibitor <sup>[3]</sup> and is available in many doses and forms, including chewable tablets, suppositories, extended release formulations, and others <sup>[4]</sup>.

Acetylsalicylic acid is a very common cause of accidental poisoning in young children; it should be kept out of reach from young children, toddlers, and infants <sup>[5]</sup>.

**Notes**

Acetylsalicylic acid may decrease the risk of various cancers, including colorectal, esophageal, breast, lung, prostate, liver and skin cancer <sup>[2]</sup>. Aspirin is classified as a non-selective cyclooxygenase (COX) inhibitor <sup>[3]</sup> and is available in many doses and forms, including chewable tablets, suppositories, extended release formulations, and others <sup>[4]</sup>.

Acetylsalicylic acid is a very common cause of accidental poisoning in young children; it should be kept out of reach from young children, toddlers, and infants <sup>[5]</sup>.

**Type**

Small Molecule

**Groups**

Approved, vet approved

**Weight**

Average: 180.1574  
Molecular Weight: 180.1574

**Chemical Formula**

C<sub>9</sub>H<sub>8</sub>O<sub>4</sub>

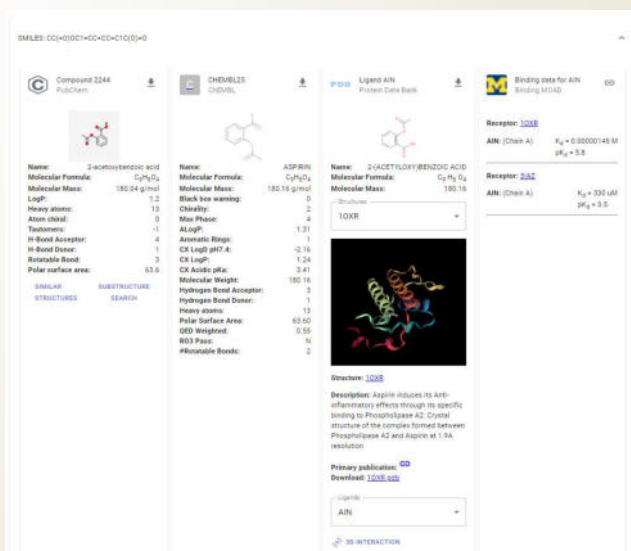
**Structure**

CC(=O)Oc1ccccc1C(=O)O

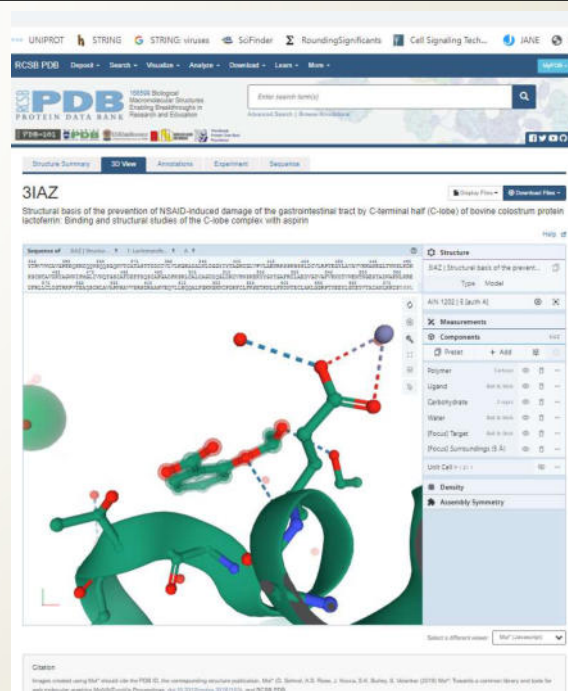
<https://www.drugbank.ca/drugs/DB00945>



End of the video lesson



...doing science for better health!



...doing science for better health!

**Showing PDB: 3IAZ**

**Navigation:** Search | Browse | Download | Contact Us

**External Links:** PDB | NCBI | Pubmed

**Download:** Structure Report | Ligand Information

**Ligand Table:**

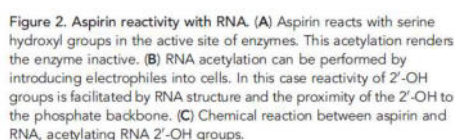
Ligand	Chain-Residue	Validity	Ligand Warnings	Binding Data	NGL Viewer	Molecular Weight (Da)	Formula	SMILES
ADN	A:1202	Valid	none	Kd = 330 uM		180.157	C9 H8 O4	CC(=O)OCC1=CC=CC=C1
CO3	A:588	Invalid	none	submit data		60.009	C O3	C(=O)OCC1=CC=CC=C1

...doing science for better health!

## Aspirin chemical reactivity

**Figure 1. Aspirin chemical reactivity.** (A) Aspirin can easily enter cells and react with many different cellular chemicals. For example, aspirin can react with water to form the hydrolysis byproduct salicylic acid. Aspirin can also react with nucleophilic metabolites (e.g., glutathione) or proteins to produce acetylated products. (B) Aspirin can bind to enzyme active sites and modify nucleophilic functional groups. For example in COX-1 aspirin acetylates SER530, rendering the enzyme inactive. (C) Schematic of activity-based profiling to understand sites of acetylation on aspirin. In this experiment, aspirin acetylates active site nucleophilic amino acids. Then the pool of proteins is incubated with activity-based probes to reveal catalytically inactive functional groups, within the now-dead enzymes.

Bhat et al. British Journal of Cancer (2014) 111, 61–67 | doi: 10.1038/bjc.2014.271



Bhat et al. British Journal of Cancer (2014) 111, 61–67 | doi: 10.1038/bjc.2014.271

...doing  
science  
for better  
health!

[illegible]

<https://www.cgl.ucsf.edu/chimera/>

UCSF Chimera - Getting Started: <https://www.cgl.ucsf.edu/Outreach/Tutorials/GettingStarted.html>

...doing  
science  
for better  
health!



## Some important definitions

### What is a ligand (binder)?

A ligand is a substance that forms a complex with a biomacromolecule to modulate a biological function.



### What is a biochemical/biological target?

A target is anything within a living organism to which some other entity (like an endogenous ligand or a drug) is directed and/or binds, resulting in a change in its behavior or function. ...

Biological targets are most commonly proteins such as enzymes, ion channels, and receptors.

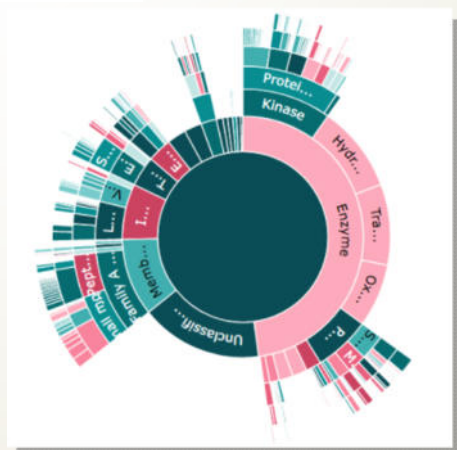
(<https://en.wikipedia.org/>)

Cruzipain EC Tree  
3 Hydrolases  
3.4 Acting on peptide bonds (peptidases)  
3.4.22 Cysteine endopeptidases  
3.4.22.51 cruzipain

...doing  
science  
for better  
health!



## Targets in ChEMBL27



Number of Target Proteins **4,906**

Number of hydrolases **792**

Number of proteases **549**

~ 12,257 drug molecules  
(+ 2 mi assayed...)



...doing  
science  
for better  
health!



## FDA targets

Table 1 | Molecular targets of FDA-approved drugs

Class of drug target	Species	Number of molecular targets
Targets of approved drugs	Pathogen and human	324
Human genome targets of approved drugs	Human	266
Targets of approved small-molecule drugs	Pathogen and human	248
Targets of approved small-molecule drugs	Human	207
Targets of approved oral small-molecule drugs	Pathogen and human	227
Targets of approved oral small-molecule drugs	Human	186
Targets of approved therapeutic antibodies	Human	15
Targets of approved biologicals	Pathogen and human	76

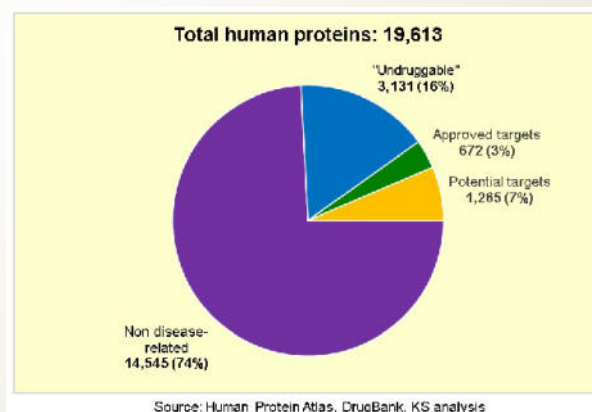
VOLUME 5 | DECEMBER 2006 | 993

Overington *et al.* Nat. Rev. Drug Discov. 2006

...doing  
science  
for better  
health!



## FDA targets

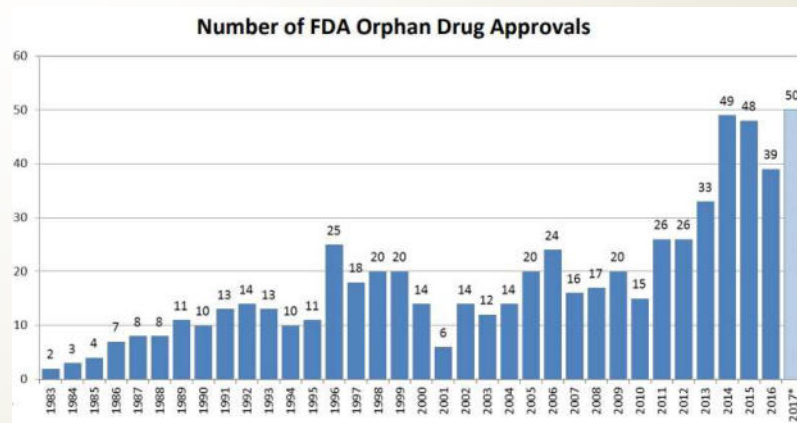


<https://www.proteinatlas.org/>

...doing  
science  
for better  
health!



## Drug Development for Very Rare Diseases



A rare disease is generally considered to be a disease that affects fewer than 200,000 people in the United States at any given time.

...doing  
science  
for better  
health!

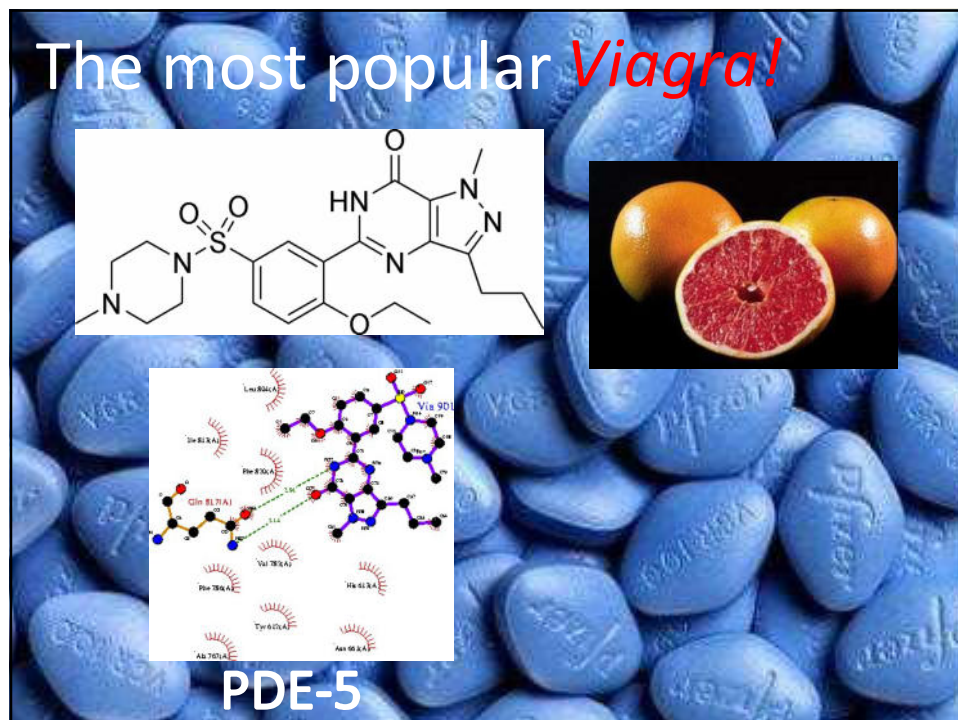
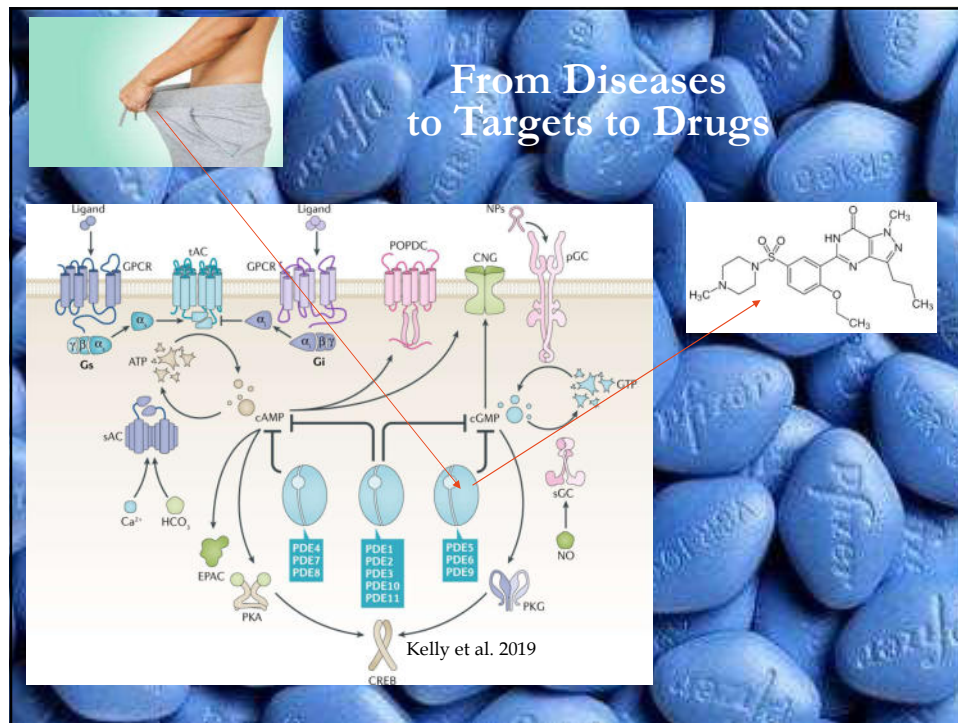


For instance, acute  
intermittent porphyria,  
variegate porphyria, and  
hereditary coproporphyria

Acquired hemophilia A.  
Acral lentiginous melanoma.  
Acromegaly.  
Acute intermittent porphyria.  
Acute lymphoblastic leukemia.  
Acute myeloid leukemia.  
Acute promyelocytic leukemia.  
Adenosine deaminase deficiency...

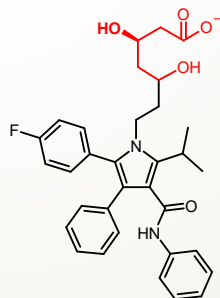
...between 5,000 and 8,000 depending on the source

Oprea et al. Nat. Rev. Drug Discov. 2020



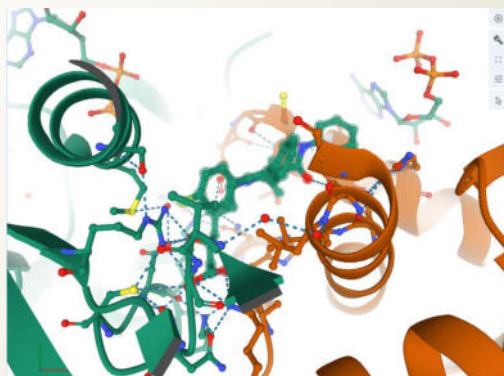


## The billionaire drug!



Atorvastatina,  $IC_{50} = 8 \text{ nM}$

### Tipo 2



**Lipitor: each C atom = US\$ 142 mi!**



## BLOCKBUSTER DRUGS

### Best selling pharmaceuticals of U.S. Market [\[ edit \]](#)

The top 5 best selling pharmaceuticals 2015-2019. Sales in billion USD.<sup>[1]</sup>

Rank	Drug	Main indication	Trade name	2015	2016	2017	2018	2019
1	<a href="#">adalimumab</a>	<a href="#">rheumatoid arthritis</a>	Humira	10.1	13.5	16.3	18.4	21.4
2	<a href="#">apixaban</a>	<a href="#">anticoagulant</a>	Eliquis	1.6	3.0	4.6	7.1	9.9
3	<a href="#">etanercept</a>	<a href="#">rheumatoid arthritis</a>	Enbrel	7.2	7.6	7.9	8.0	8.1
4	<a href="#">ustekinumab</a>	<a href="#">psoriasis</a>	Stelara	2.0	2.6	3.7	5.0	6.6
5	<a href="#">pembrolizumab</a>	<a href="#">oncology</a>	Keytruda	0.4	0.7	2.2	4.3	6.5



# BLOCKBUSTER DRUGS

## Best selling pharmaceuticals of 2017/18 [\[ edit \]](#)

The top 16 best selling pharmaceuticals of 2017/18.<sup>[2]</sup>

Rank	Drug	Main indication	Trade name	2018 sales (million USD)	2017 sales (million USD)
1	adalimumab	rheumatoid arthritis	Humira	19 936	18427
3	apixaban	anticoagulant	Eliquis	9872	7395
4	lenalidomide	multiple myeloma	Revlimid	9685	8187
5	nivolumab	oncology	Opdivo	7570	5763
6	pembrolizumab	oncology	Keytruda	7171	3809
7	etanercept	rheumatoid arthritis	Enbrel	7126	7885
8	trastuzumab	breast cancer	Herceptin	6981	7013
9	bevacizumab	colon cancer	Avastin	6847	6686
10	rituximab	non-Hodgkin's lymphoma	Rituxan, MabThera	6750	7298

## Best selling pharmaceuticals of 2017/18 [\[ edit \]](#)

The top 16 best selling pharmaceuticals of 2017/18.<sup>[2]</sup>

Rank	Drug	Main indication	Trade name	2018 sales (million USD)	2017 sales (million USD)
1	adalimumab	rheumatoid arthritis	Humira	19 936	18427
3	apixaban	anticoagulant	Eliquis	9872	7395
4	lenalidomide	multiple myeloma	Revlimid	9685	8187
5	nivolumab	oncology	Opdivo	7570	5763
6	pembrolizumab	oncology	Keytruda	7171	3809
7	etanercept	rheumatoid arthritis	Enbrel	7126	7885
8	trastuzumab	breast cancer	Herceptin	6981	7013
9	bevacizumab	colon cancer	Avastin	6847	6686
10	rituximab	non-Hodgkin's lymphoma	Rituxan, MabThera	6750	7298



# BLOCKBUSTER DRUGS

## Largest selling pharmaceutical products of 2015 [\[ edit \]](#)

Drugs with sales above \$5 billion in 2015 included:<sup>[3]</sup>

Rank	Drug	Trade name	Type	Main indications	Company	Sales (USD millions/year)	Δ vs 2014
1	Adalimumab	Humira	Biologic	Rheumatoid arthritis	AbbVie Inc.	14,012	1,469
12	Rosuvastatin	Crestor	Small molecule	Cardiovascular diseases	AstraZeneca	5,017	(495)





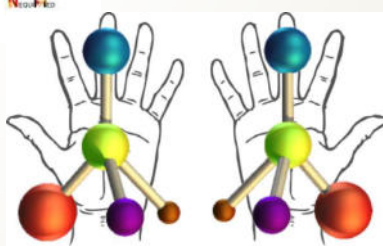
# BLOCKBUSTER DRUGS

## Best selling pharmaceuticals of 2013 [\[edit\]](#)

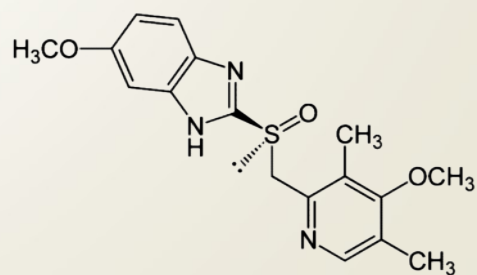
For the fourth quarter of 2013, the largest selling drugs were:<sup>[4]</sup>

Rank	Brand Name(s)	Generic Name	Sales Q1 2014 Sales (\$000)	Change from Q4 2013	Company(ies)	Disease/Medical Use	First Approval Date	Patent Expiration Date <sup>[5][6]</sup>
1	Ablify	Aripiprazole	1,602,329	2.23%	Generic	Psychosis; depression	Nov-2002	2014-Oct
2	Humira	Adalimumab	1,561,861	3.86%	AbbVie	Crohn's disease; Rheumatoid arthritis	Dec-2002	2016-Dec
3	Nexium	Esomeprazole	1,536,435	0.74%	Generic	Gastrointestinal disorders	Mar-2000	2014-May

...doing  
science  
for better  
health!



Esomeprazole:  
Chiral switch.



...doing  
science  
for better  
health!



## What about the famous "old"?

Worldwide drug market accounted for just over 50% (skincare, haircare, others ~ 45%)



Pfizer's cholesterol-lowering drug Lipitor amounted to **1.9 billion U.S. dollars** in **2019**



USA market 2019: US\$ 521 million

The American College of Cardiology and American Heart Association, states that

"Aspirin should be used infrequently in the routine primary prevention of atherosclerotic cardiovascular diseases due to lack of evidence"

...doing  
science  
for better  
health!



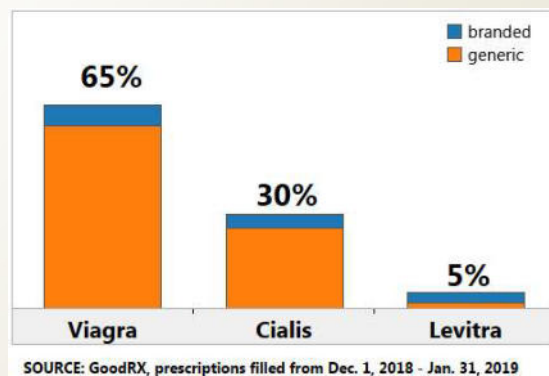
## What about the famous "old"?

Worldwide drug market accounted for just over 50% (skincare, haircare, others ~ 45%)

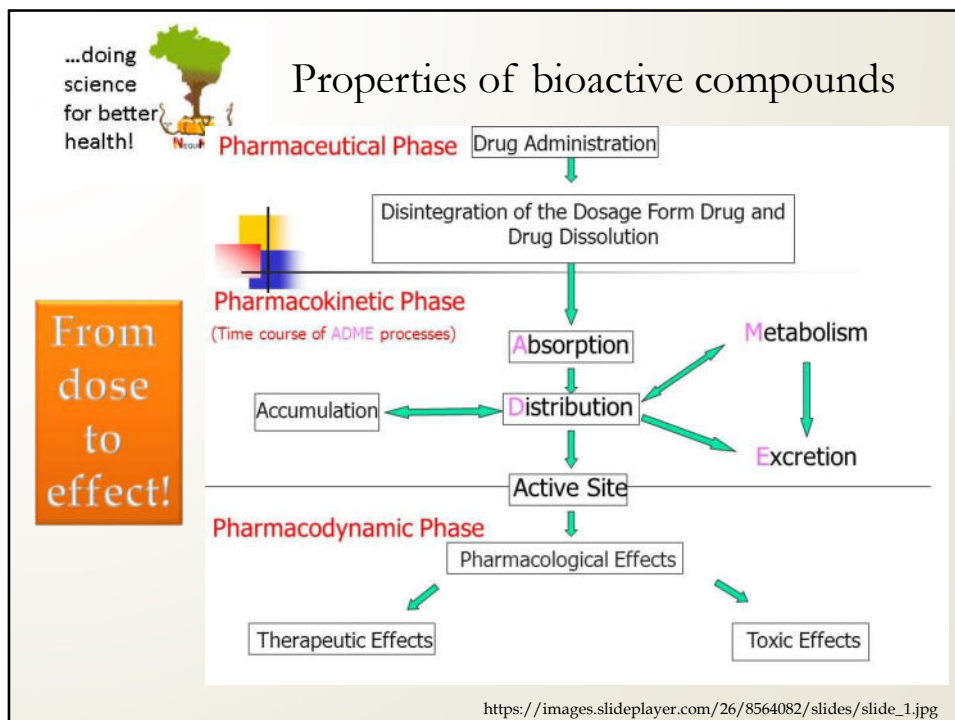


Pfizer lost exclusive rights to the drug in December 2017

**USD 1.65 billion** in 2016 and is expected to reach a valuation of **USD 2.95 billion** by 2023



<b>World Health Organization</b> <b>Model List of Essential Medicines</b> 21st List 2019	
<b>2. MEDICINES FOR PAIN AND PALLIATIVE CARE</b>	
<b>2.1 Non-opioids and non-steroidal anti-inflammatory medicines (NSAIDs)</b>	
acetylsalicylic acid	<b>Suppository:</b> 50 mg to 150 mg. <b>Tablet:</b> 100 mg to 500 mg.
ibuprofen <sup>a</sup>	<b>Oral liquid:</b> 200 mg/5 mL. <b>Tablet:</b> 200 mg; 400 mg; 600 mg. <sup>a</sup> Not in children less than 3 months.
paracetamol*	<b>Oral liquid:</b> 120 mg/5 mL; 125 mg/5 mL. <b>Suppository:</b> 100 mg. <b>Tablet:</b> 100 mg to 500 mg. * Not recommended for anti-inflammatory use due to lack of proven benefit to that effect.
<b>12.6 Lipid-lowering agents</b>	
<input type="checkbox"/> simvastatin*	<b>Tablet:</b> 5 mg; 10 mg; 20 mg; 40 mg. * For use in high-risk patients.

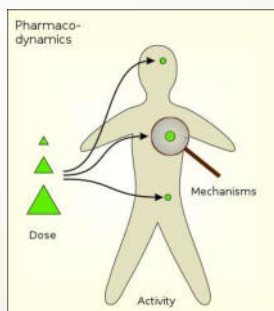


...doing  
science  
for better  
health!

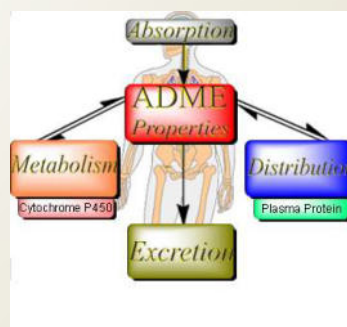


## Properties of bioactive compounds

Pharmacodynamic phase: what does the drug do in the body?



Pharmacokinetic phase: what does the body do with the drug?



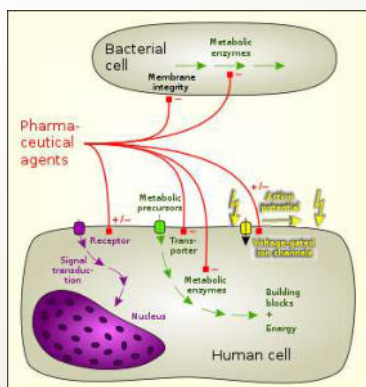
<https://en.wikipedia.org/wiki/Pharmacodynamics>

...doing  
science  
for better  
health!

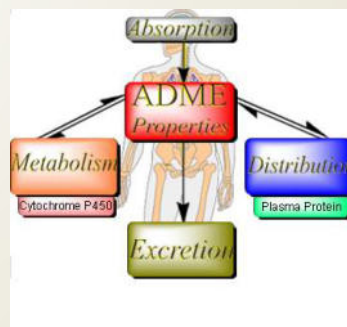


## Properties of bioactive compounds

Pharmacodynamic phase: what does the drug do in the body?



Pharmacokinetic phase: what does the body do with the drug?



<https://en.wikipedia.org/wiki/Pharmacodynamics>

...doing  
science  
for better  
health!



Portinari

**MUITO OBRIGADO**  
CARLOS.MONTANARI@USP.BR